



Stifel Institutional  
*At a Glance*

STIFEL

# Stifel Institutional At a Glance

GAAP Net Revenues:  
**\$5.9 Billion** (LTM as of December 2024)

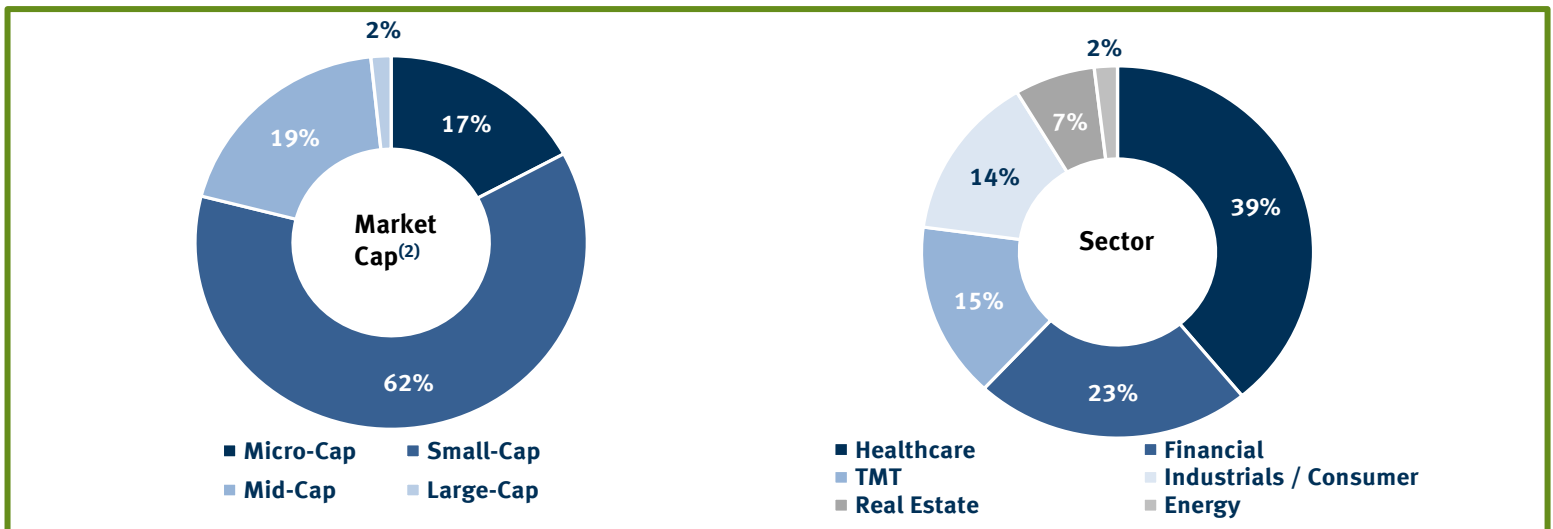
<b>Equities Sales &amp; Trading</b> Experienced team with extensive distribution capabilities	<b>Research</b> One of the largest research platforms, with <b>+2,000 stocks</b> covered globally	<b>Investment Banking</b> <b>+600 professionals</b> with extensive experience across all products and industry verticals	<b>Fixed Income Sales &amp; Trading</b> Comprehensive platform including research, strategy, and Debt Capital Markets (DCM) Teams
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## Global Equity Capital Markets Platform

Stifel has the most diverse **Equity Capital Markets (ECM)** revenue stream of any middle market bank. We are fully integrated across products, sectors, geographies for best execution.

U.S. ECM	Canada and Europe (ECM)	SPAC Franchise	Private Capital Markets	Eaton Partners
<b>350+</b> Bookrun IPOs and FOs Since 2020  <b>&gt;\$72.6B</b> Bookrun IPO and FO Proceeds Raised	<b>100+</b> Bookrun Canadian Offerings Since 2020  <b>105+</b> Bookrun European Offerings Since 2020	<b>29</b> SPACS Raised Since 2020  <b>#5</b> Ranked SPAC Advisory Business Since 2020 <sup>(1)</sup>	<b>\$4.5B</b> Proceeds Raised Since 2018  <b>27</b> Successful Capital Raises Since 2018	<b>&gt;\$41B</b> In funding Placed Since 2021  <b>26</b> Oversubscribed Funds Raised Since 2021

## Strong Sector Diversity Focused on Serving SMID-Cap Clients



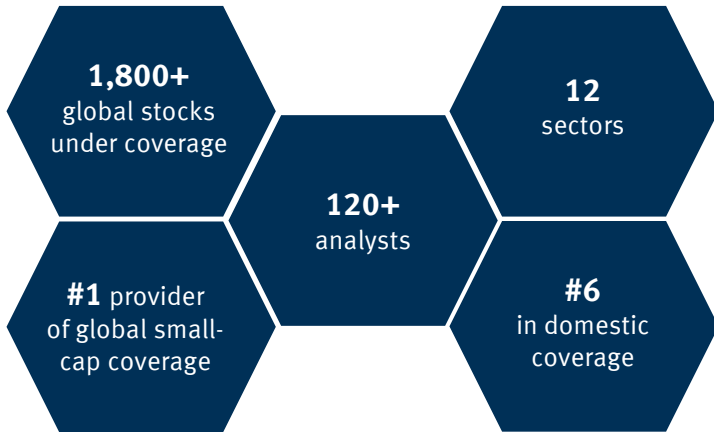
Stifel Capital Markets as of January 31, 2025.

<sup>(1)</sup>SPACResearch.com. as of January 31, 2025

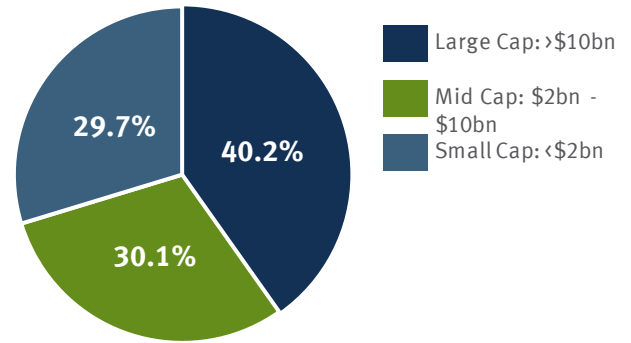
<sup>(2)</sup>Micro-Cap: <\$250mm, Small-Cap: \$250mm – \$2.0bn, Mid-Cap: \$2.0bn – \$10.0bn and Large-Cap: >\$10.0bn.

# Stifel Institutional At a Glance

## Global Equity Research Platform<sup>(3)</sup>

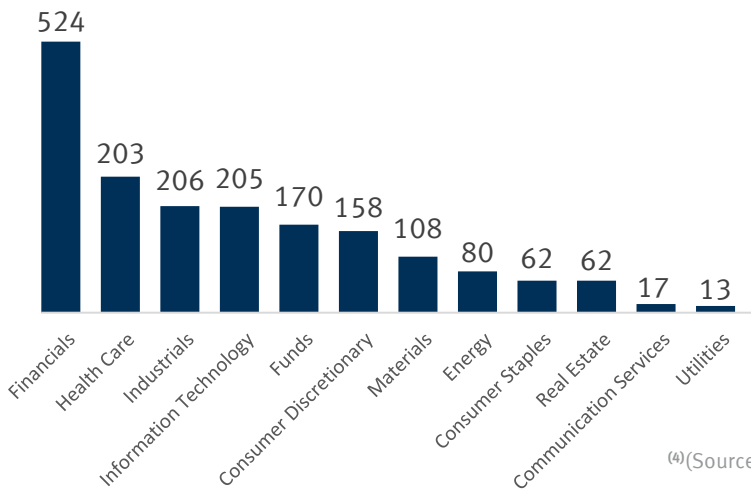


## Balanced Market Cap<sup>(3)</sup>

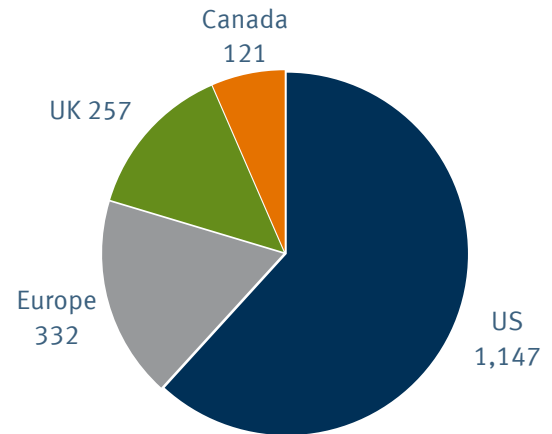


<sup>(3)</sup>StarMine 4/1/25. U.S. Domiciled Firms. Includes Stifel, KBW, Stifel Europe, CN, and UK.

## Broad Global Coverage Across All Major Sectors<sup>(4)</sup>



## Coverage by Region<sup>(4)</sup>



<sup>(4)</sup>(Source: Bluematrix 04/25). Includes Keefe, Bruyette & Woods (KBW) affiliate.

## Global Equity Trading Platform

### Global Execution

Trading Desks in U.S., Canada, UK, and Europe

### Global Traders

**25 Global Position Traders** covering each major industry

**25 Specialized Traders** focused on: portfolio and algorithmic trading, ETFs, options trading, convertible trading, and commission-sharing arrangements

### Global Relationships

**+3,500 institutional accounts** globally

### Sales Traders

**25 Sales Traders** focused on block trading located in Baltimore, Boston, New York, San Francisco, Calgary, and London

### Stock Coverage

Active daily market maker in over **6,500 stocks**

### Global Footprint

Traded over **5.9 billion shares** in the U.S.

(Source: 2024 U.S. Trading Volume per Bloomberg)

# Stifel Institutional At a Glance

## Unique Investor Marketing and Networking Events

Stifel hosts several client conferences and events each year, attracting top institutional investors as well as leading companies in our sectors of focus. Our conferences are designed to connect the dots and provide original perspective and depth of insight that are rare at most investor conferences. The goal of each conference is to provide institutional investors with high-level access to senior management and industry experts, showcase dynamic emerging companies and investigate critical trends that are driving our economy.

## Calendar of Confirmed 2025 Conferences



**Virtual Targeted Oncology Forum**  
April 8-9, 2025  
Virtual



**Stifel Investor Summit at WasteExpo**  
May 5, 2025  
Las Vegas Convention Center  
Las Vegas, NV



**Jaws & Paws Conference**  
May 28-29, 2025  
Lotte New York Palace  
New York, NY



**Boston Cross Sector 1x1 Conference**  
June 3-4, 2025  
Intercontinental Boston  
Boston, MA



**2025 Virtual Cell Therapy Forum**  
July 9-10, 2025  
Virtual



**Biotech Summer Summit**  
August 11-13, 2025  
Newport Harbor Island Resort  
Newport, RI



**Tech Executive Summit**  
August 25-26, 2025  
St. Regis Hotel  
Deer Valley, UT



**Virtual Immunology and Inflammation Forum**  
September 16-17, 2025  
Virtual



**Virtual Cardiometabolic Forum**  
September 30, 2025  
Virtual



**2025 Tailoring Genes: Virtual Genetic Medicines Forum**  
Fall 2025 – Date TBC  
Virtual



**Midwest One-on-One Conference**  
November 6, 2025  
Waldorf Astoria Chicago  
Chicago, IL



**Healthcare Conference**  
November 11-13, 2025  
Lotte New York Palace Hotel  
New York, NY



**MedTech Madness West Coast Bus Tour**  
December 8-11, 2025  
California



**Deep Tech Forum: AI Hardware**  
December 2025 – Date TBC  
Palo Alto, CA



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